

Inteset's Denzel Home Theater Server System



“Denzel bridges the gap between the computer world and the A/V world”

by **Keith Bartholomew**

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How long have you been a dealer for the manufacturer of this product?

Three months. We've been having a great time with it because when you set it up, it sells itself. Clients have been delighted with it.

Does this system offer features that are beneficial for custom installers?

Yes. Part of it is that Denzel bridges the gap between the computer world and the A/V world. There are plenty of ways to install the system because the pieces are so flexible. There is no right or wrong way to set it up. It is also easily integrateable with any other system. You can use infrared, RS232 protocol, and it's open-ended, so it can be an add-on for any system if there is the budget for it, or it can be a stand-alone piece without an A/V system.

For what types of installations is this product most suited?

Anything with distributed audio and video, it is a no-brainer. For example, it's ideal for people who have children. If the kids watch something over and over again, like a particular DVD or TV show, parents have some control because they have that right

at their fingertips. There is no reason for the kids to touch the equipment. It is also a great cost-effective product to use for media storage.

Does this product solve any problems that you often confront in your custom work?

It certainly provides an alternative solution to costly servers. And it provides a nice, easily integrateable way to do it. Some installers try to stretch the use of other products that are not a good fit for what the client actually wants.

If you could influence the next phase of product development, what features on this model would like to see changed or added?

I haven't had a chance to fully test it out, but I would have more choices for video and sound cards. I would also choose to have an RF-based keyboard and mouse versus the infrared keyboard, because they are more reliable. With an RF-based keyboard the client has full access to the Denzel without have to find a line of sight to an infrared base.

PRODUCT SPECS

- Denzel TP420-SD Home Theater Server System
- Can be coupled with the VANA VA6420-SD to extend media content to other rooms
- Based on the Windows XP Media Center Edition 2005 platform
- Can be purchased with up to two Terabytes of internal protected storage (RAID 5 technology) and external protected storage can be added in two Terabyte increments using Inteset's TeraRAID external storage systems
- 7.1-channel surround sound
- Three audio zones
- Exclusive Inteset Software Modules including My Movies, multi-zone audio control, and VANA Extender connectivity service
- Integrates with Crestron, AMX, and ELAN for advanced control
- Upgradeable via hardware and software packages
- The list price for the Denzel TP420-SD is \$5,995.
- The list price for the VANA VA420-SD is \$2,395.
- Visit www.inteset.com.

